



Kitchen & Bath Designer/Sales (Senior Level)

compensation: **Competitive pay (base + commission)**

employment type: **full time**

Pacific NW Cabinetry is a family owned and operated company with a boutique style showroom in Clackamas Oregon. We attract discerning clients looking for high end kitchen and bath renovations. We are always seeking new talent for our design team. Responsibilities that follow are for a Kitchen & Bath Designer/Sales position.

Responsibilities Include:

- Work directly with clients on their kitchen and bath remodels: listening to their ideas and how they use their space, measuring & pricing, designing the space, and helping pick out materials such as tile, countertops, & flooring.
- Qualify incoming sales leads with professional, articulate conversations, prompt emails, and phone calls.
- Communicate with our custom cabinet makers and project managers to ensure the client's visions are realized and document project details.
- Design and quote cabinetry using 20/20 software.
- Give tours of our showroom, generating excitement and enthusiasm for the innovative, modern hardware, features, and craftsmanship that we have built our reputation on.
- Come up with creative solutions that are well matched to their needs

To be considered for this position, you must send two items:

1. A **Cover Letter** explaining why you would make a good candidate for this position at our company and
2. Your **Resume** (if you have portfolio work, please send pictures of your work telling us what your role was in the designs)

Send to:

jobs@pacificnwcabinetry.com

Or mail to:

Pacific Northwest Cabinetry
7190 SE King Road
Portland, OR 97222

No Phone Calls Please **

Applicants must have the following **qualifications**:

- Proven sales performance history of kitchen and bathroom remodels
- Proficiency designing with 20/20 design software is a plus
- Kind, thoughtful demeanor with a genuine eagerness to help people
- Driver's license with excellent driving record

- Able to work well in a small team environment and stay focused
- Well organized and responsive
- Attentive to detail and articulate communication skills
- Professional appearance and behavior
- Any formal design degree or credentials such as CKD is a plus

We are a **drug-free** professional company with **non-smoking** vehicles, job sites and facilities. We provide all state of the art cabinet shop equipment, installation tools, late model Isuzu cab over vehicles, vacation pay and a retirement plan with company matching funds. This is a dynamic work environment where we all support each other to produce excellent work for our clientele. You would be working with a skilled group of people who truly care about the work they produce and the people we serve every day. We are planning to interview qualified applicants that take pride in their work and would enjoy working in this environment.

